



*"let our passion work for you!"*

## **Pricing Matrix**

<b><u>Search Type</u></b>	<b><u>Guarantee Term*</u></b>	<b><u>Finders Fee</u></b>	<b><u>Price Calculation (\$65K Base Salary)</u></b>
Retained Search-3	3 months	18% of Base Compensation	\$11,700.00
Retained Search-6	6 months	20 % of Base Compensation	\$13,000.00
Retained Search-12	12 months	22% of Base Compensation	\$14,300.00
Contingent Search-3	3 months	25% of Base Compensation	\$16,250.00
Contingent Search-6	6 months	30% of Base Compensation	\$19,500.00
Contingent Search-12	12 months	33% of Base Compensation	\$21,450.00

***\*Full Replacement Guarantee-If recruited candidate leaves or is terminated within the guaranteed term of employment then PSR will refill the position at no cost to the client.***



## **Definitions of Various Search Types**

- **Retained Search** -our most cost effective search option it allows PSR to devote a dedicated team to your search allowing for a thorough search process from engagement to hire. One third of search fee is due to initiate the search, one third is due upon a PSR candidate accepting an employment offer, and one third is due after 30 days of employment.
- **Contingency Search** -designed for organizations that are in “fishing” mode in terms of candidate search. The organization prefers to keep their options open for filling the position themselves and PSR will perform the search simultaneously. The search fee is due in full once a PSR candidate accepts an offer unless client fills the position through internal means in which case no fee is due.

**For additional information regarding Priority Sales Recruiting service offering please contact:**

*Ross Petras-Corporate Account Manager*  
Priority Sales Recruiting  
[ross@priority-sales.com](mailto:ross@priority-sales.com)  
954-920-8815-office  
305-468-6486-fax  
305-494-9386-cell

Visit us online @ [www.priority-sales.com](http://www.priority-sales.com)